



METACO

Digital Assets & Custody In The Spotlight



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22 September 2022

METACO

Who we are?

Founded in 2015 in Switzerland, METACO provides software and infrastructure enabling complex, financial institutions to securely custody, trade, issue, settle and manage digital assets.

CLIENTS:

trusted by Tier 1 institutions



INVESTORS:

backed by institutional investors



Before we begin...

3

“Bubbles are an essential stage in the development of transformative technologies”

William Janeway



Digital Assets Today

Re-defining how value is represented

Financial digital assets

Coins

Cryptocurrencies

Stable coins

CBDCs

Tokens

Securities

Commodities

Governance

Utility

Non-financial digital assets

Art & Collectibles

Gaming

Music

Identity

Real Estate

Digital Storage

Content

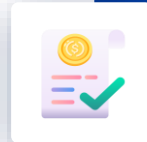
Intellectual Property



Banks must respond...

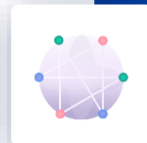
Financial institutions are well placed to unlock the opportunity

Source of competitive advantage and value creation



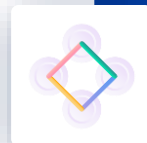
Trust

To intermediate financial transactions and economic flows



Networks

Of market participants creating liquidity



Customers

Large existing customer base with unmet needs



Regulated

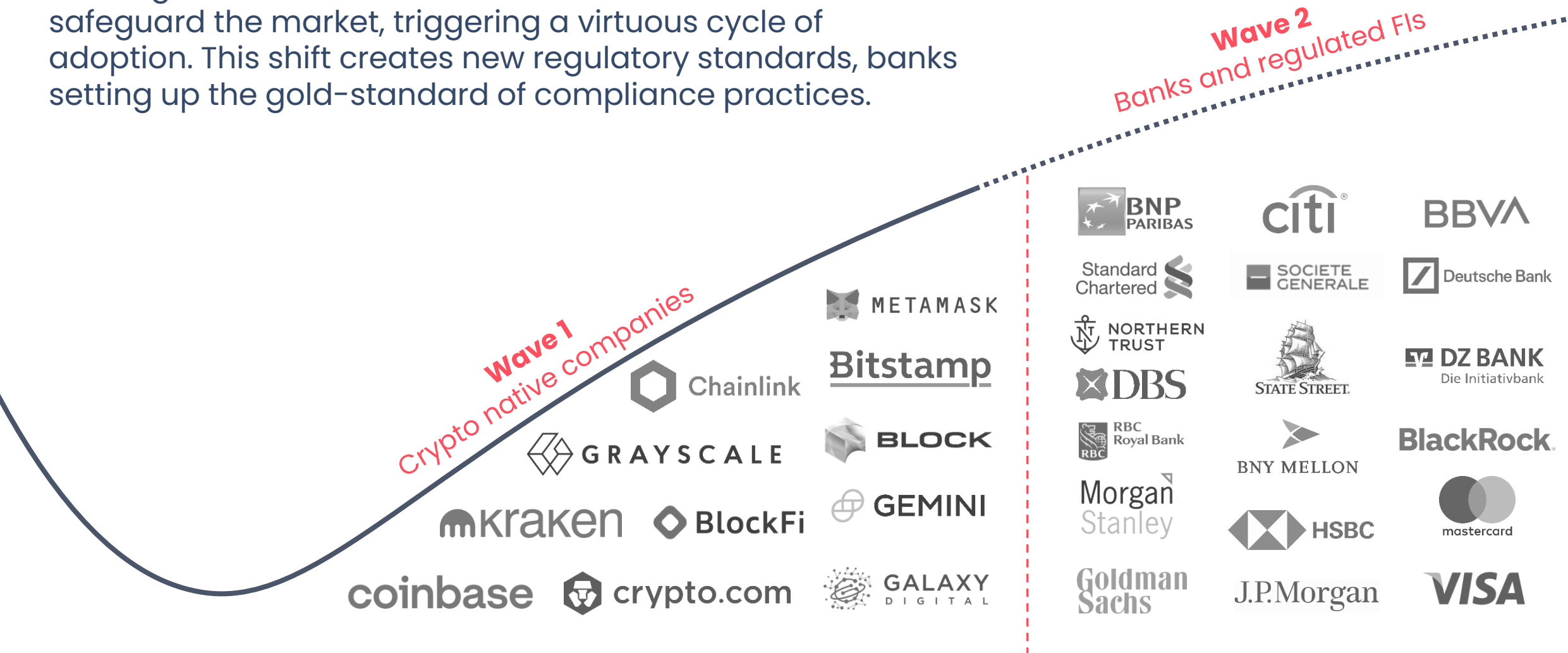
High levels of compliance and strong relationships with regulators

Source: coinmarketcap.com; theblock.co; METACO estimates



The largest Tier 1 banks and custodians invest

The largest Tier 1 custodians invest in the infrastructure to safeguard the market, triggering a virtuous cycle of adoption. This shift creates new regulatory standards, banks setting up the gold-standard of compliance practices.



The market is shifting

Towards security, compliance and tighter regulatory requirements

WAVE 1: 2010 – 2020

Market creators

Small, fast-growth crypto-native scaleups with simple use-cases

Custody with 'good enough' security

Free pass on regulatory oversight

\$3+ tn

Peak market capitalization of cryptocurrencies, stablecoins, DeFi

WAVE 2: 2020 – 2025

Market definers

Top Tier regulated institutions investing in infrastructure for complex use-cases

Maximum possible security & compliance

Clearer and tighter regulatory requirements

\$24++ tn

Potential asset value to be tokenized near-term*

WAVE 3: 2025 – 2030

Following majority

Mid-market banks, intermediaries & corporates, broad adoption

No trade-offs b/n security and agility

Global, interoperable regulatory standards

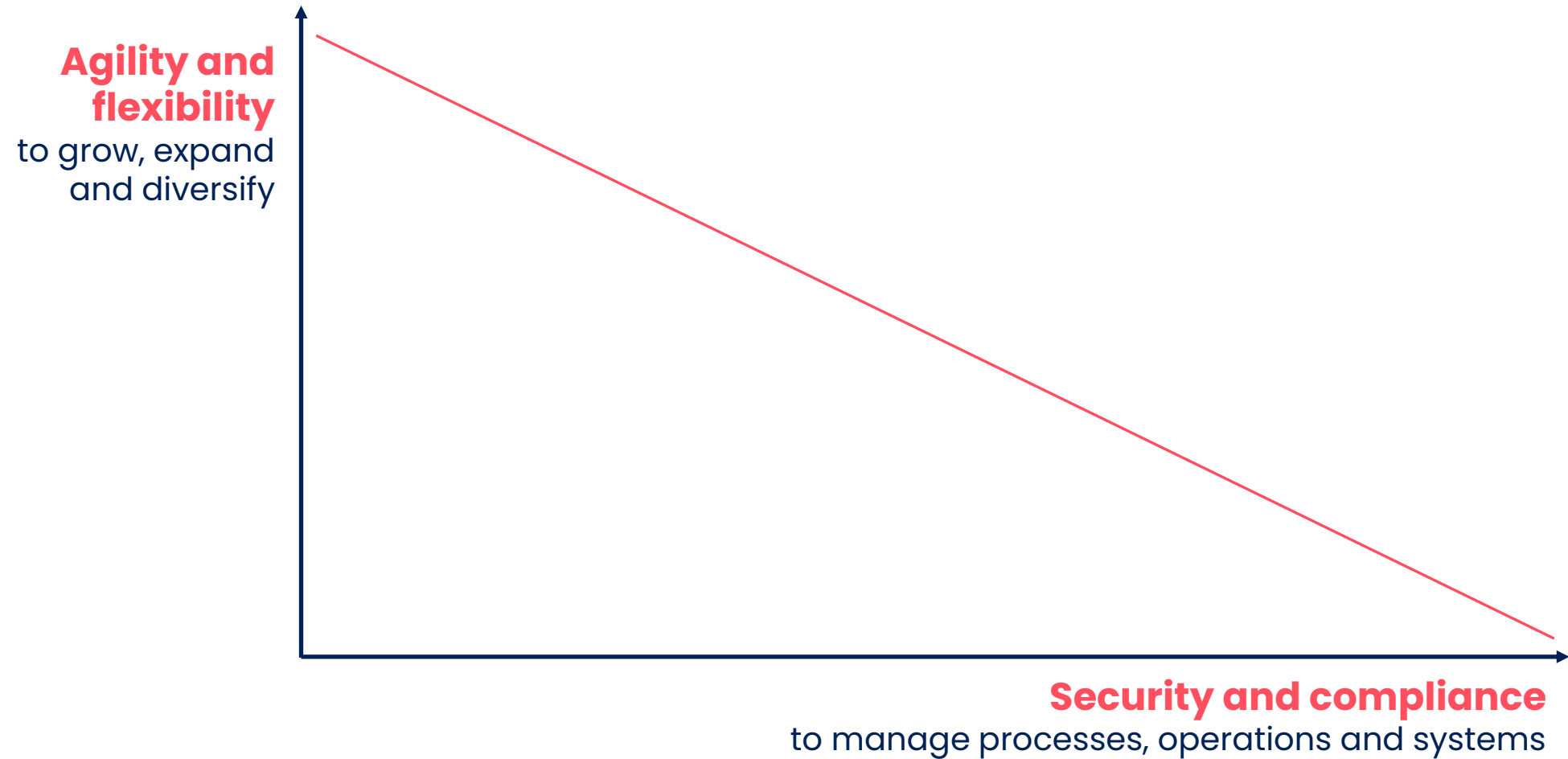
\$350+++ tn

Capital markets moving on-chain for all asset classes, stable-coins widely adopted.

Source: coinmarketcap.com; World Economic Forum*; METACO estimates

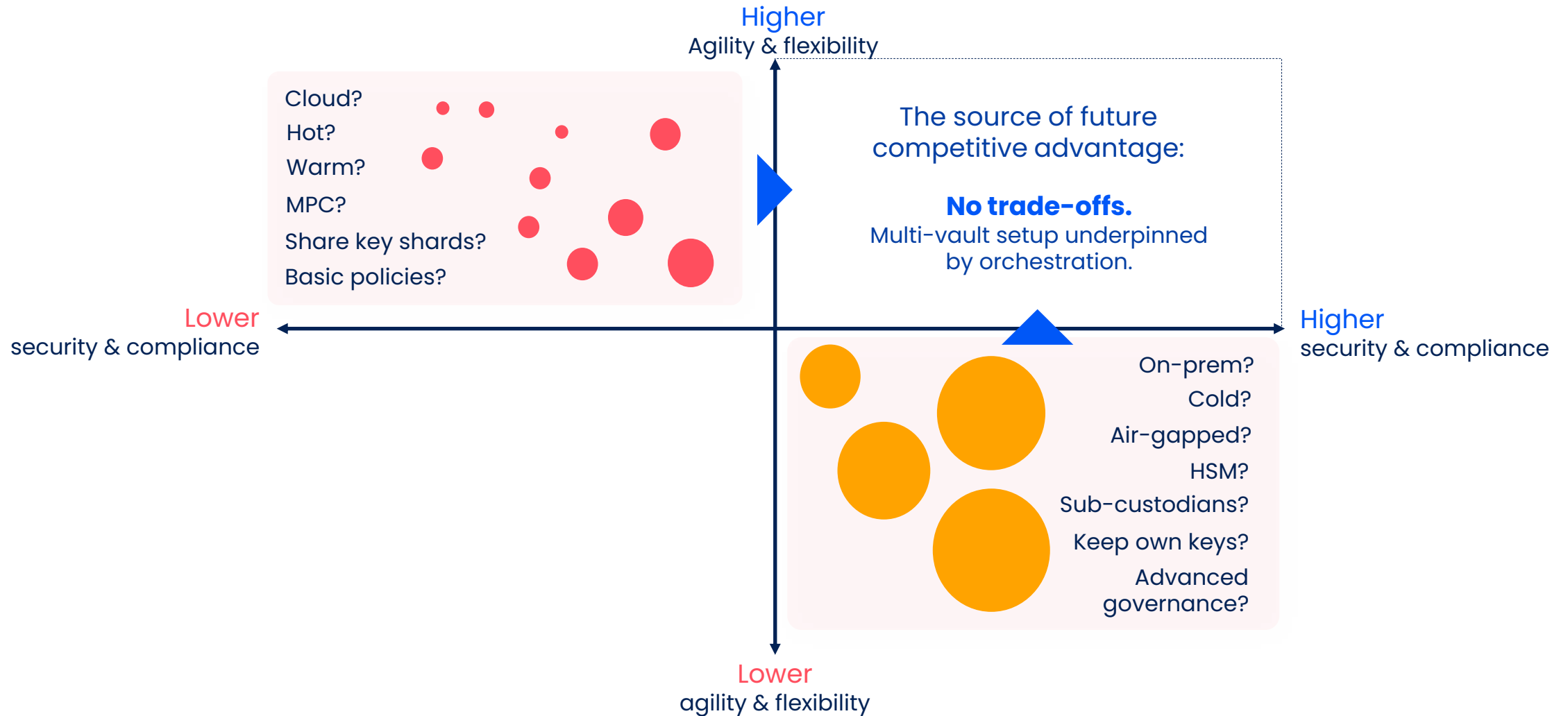


The custodian's dilemma



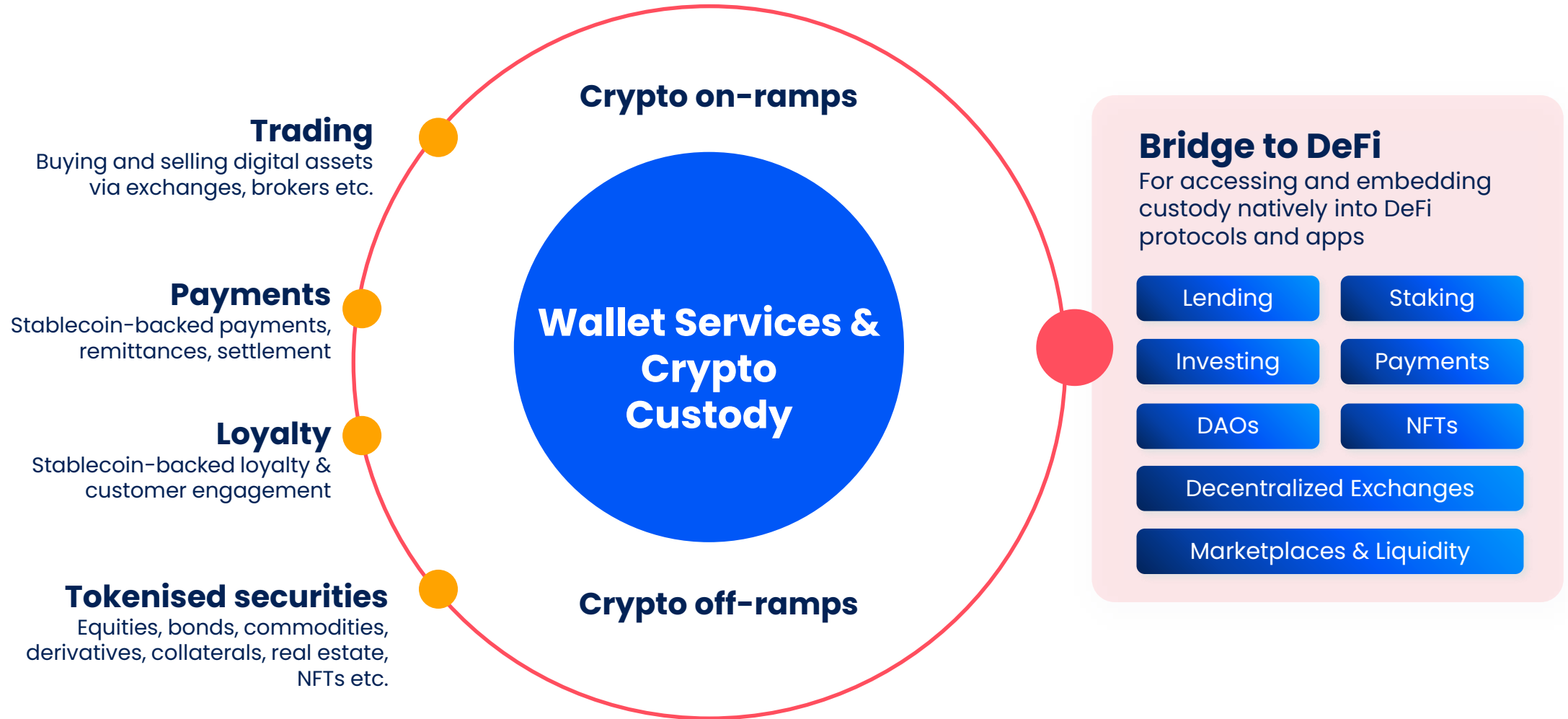
Custodians are faced with binary choices...

...especially as use cases evolve and demand-driven expansion occurs



Wallet Services & Custody are foundational

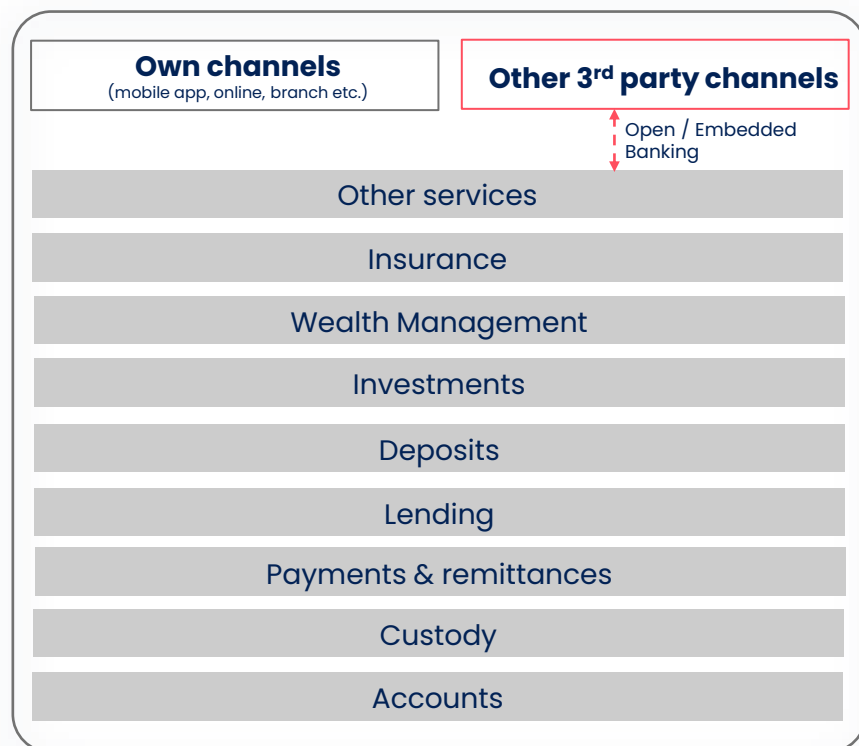
For unlocking all other market opportunities



The strategic imperative in the Web3 world

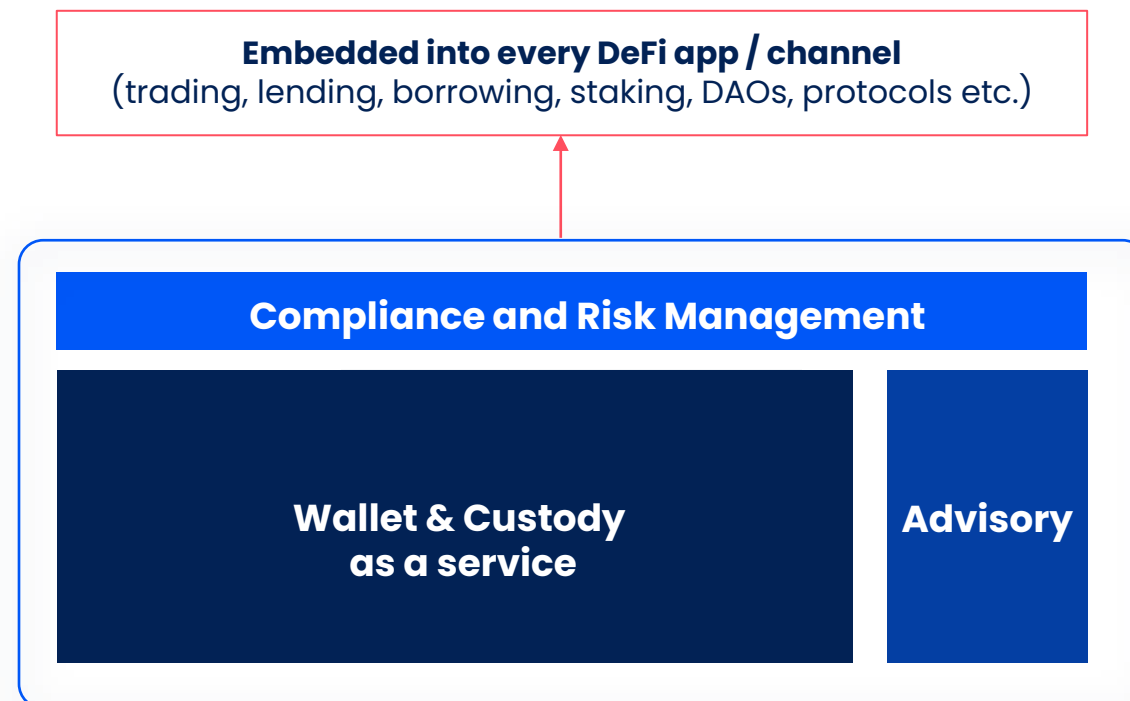
Industrial and Digital Banking Age (1980s – 2020s)

Banks executing vertically integrated, universal business models

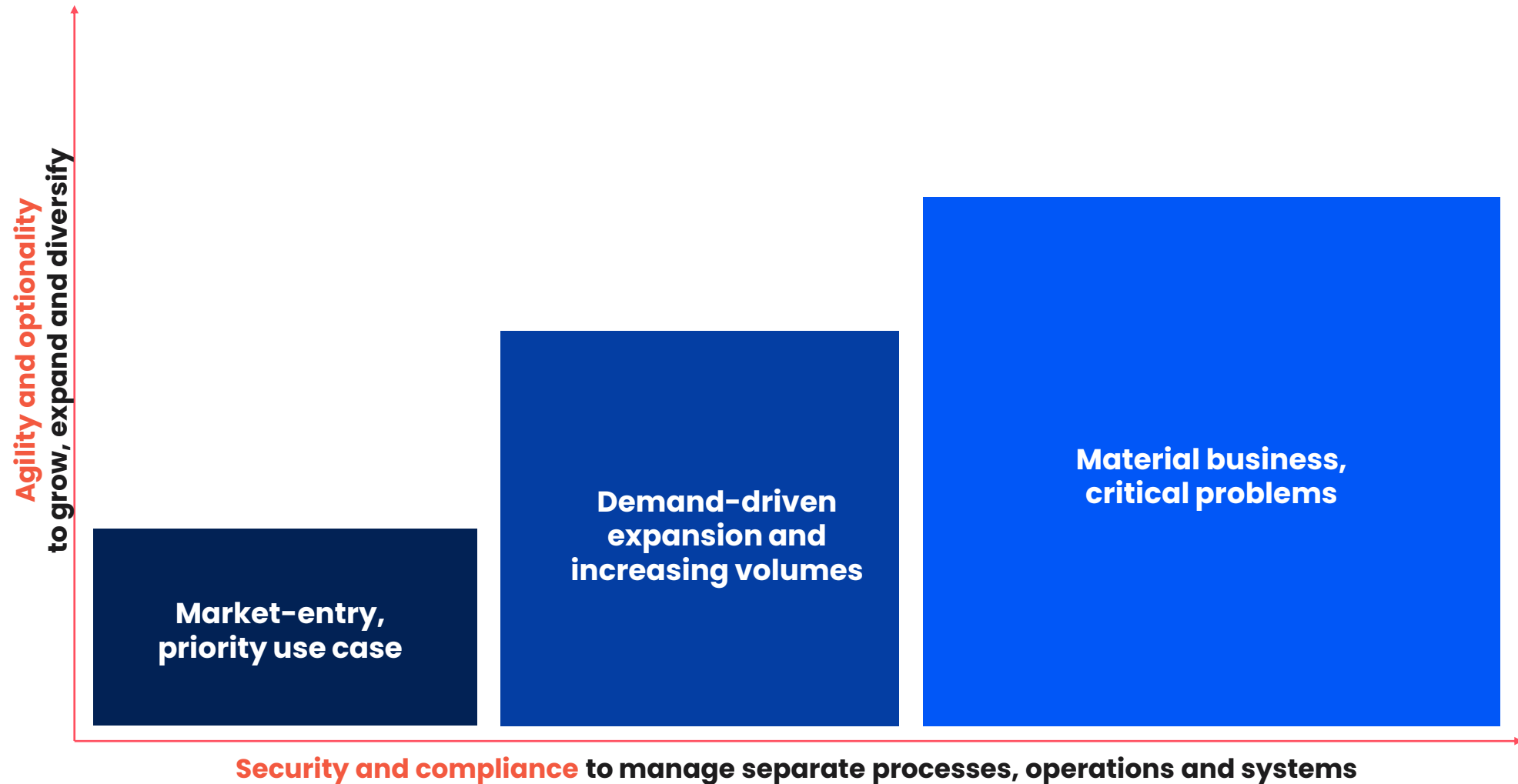


The Web 3 World (2020s onwards)

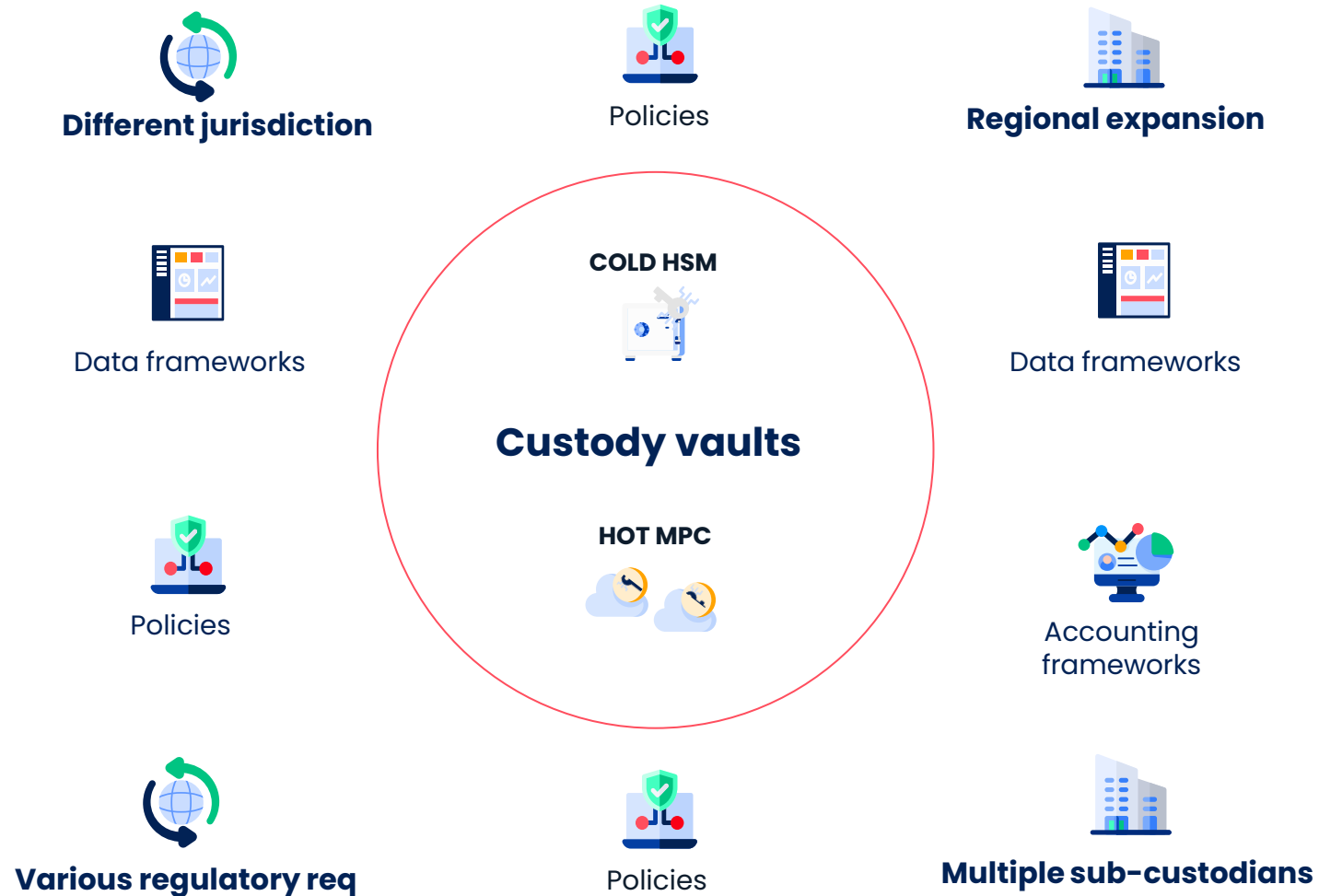
Banks to double-down on core strengths and their source of competitive advantage

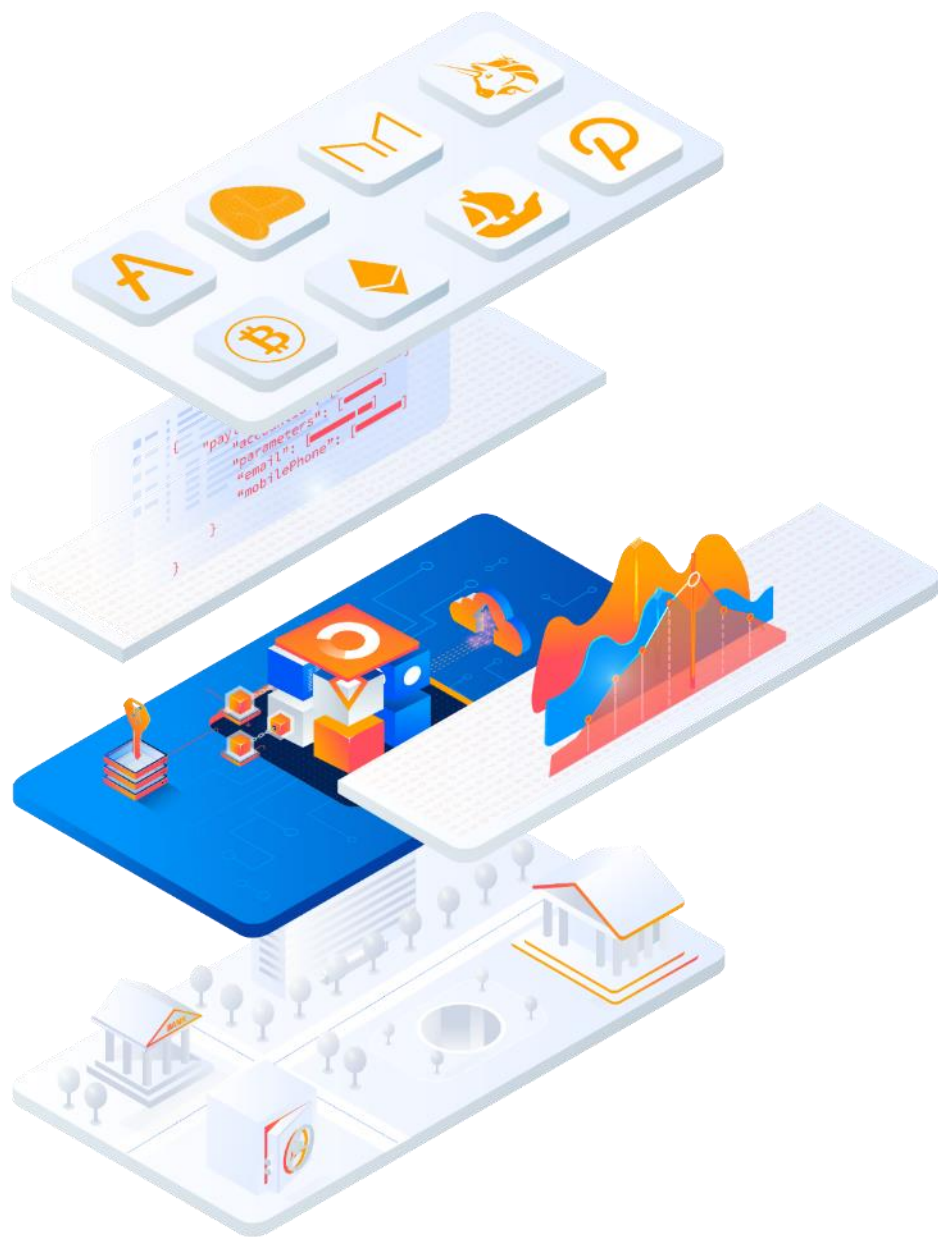


Our learnings from a bank's typical journey



Things can get complicated, quickly





METACO | Harmonize




The global standard for institutional digital asset custody and orchestration.

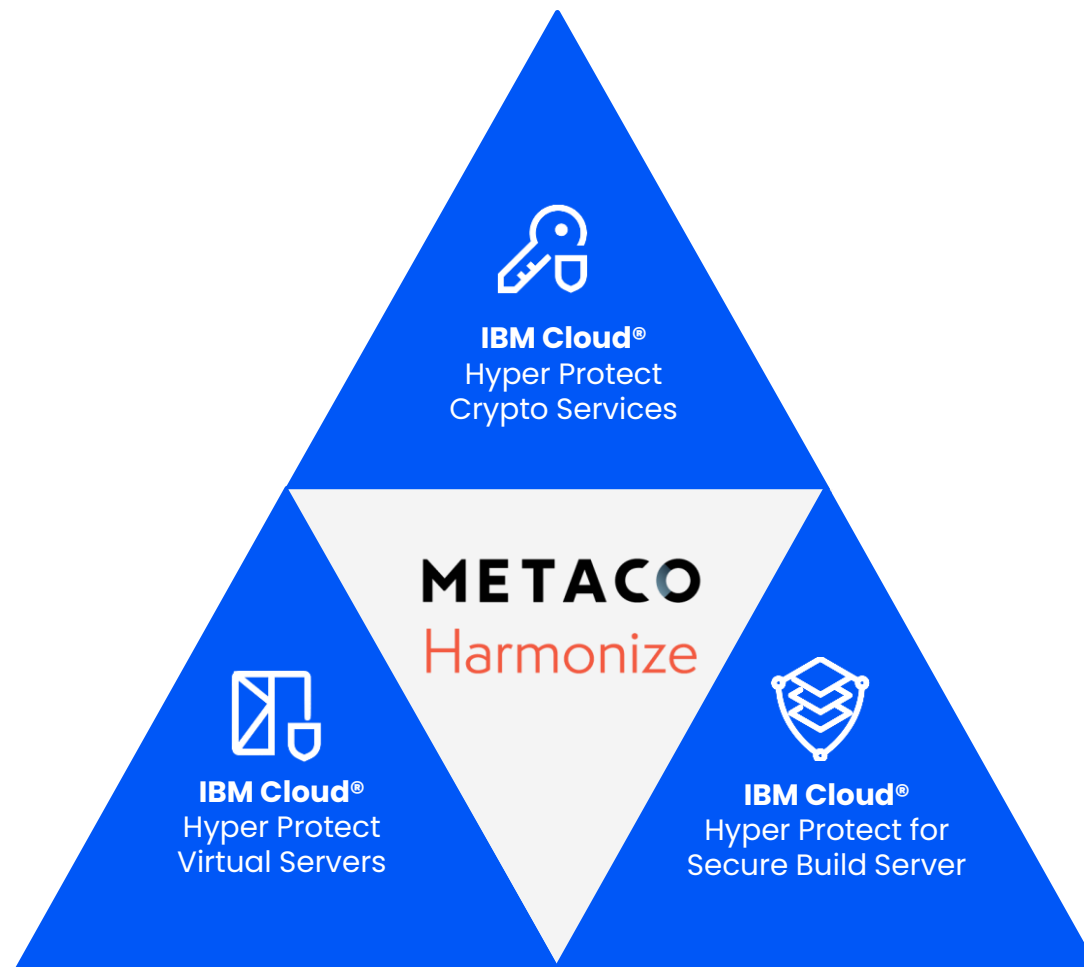
Market-leading platform trusted by global Tier 1 banks, custodians, and exchanges.



METACO and IBM

We help custodians go to market fast, in a safe and compliant way

-  Scale to millions of wallets
-  No hardware to manage
-  Migrate existing keys off-chain



Citi selects METACO for Digital Asset Custody



Citi Securities Services:

Serving **104 countries** through a regional service hub construct

Industry-leading custody network with **63 proprietary markets**

US\$27 trillion of assets under custody, administration and trust

*"We selected **METACO Harmonize** after a rigorous process, being impressed by the platform's bank-grade security architecture, its asset-agnostic compliance frameworks, and its unique capabilities for deployment and integration, which match our global technological, operating and servicing model."*



Ryan Marsh

Global Head,
DLT & Digital Innovation,
Citi Securities Services



DBS case-study



DBS Digital Exchange

24/7

Fully operational since August 2021

600+

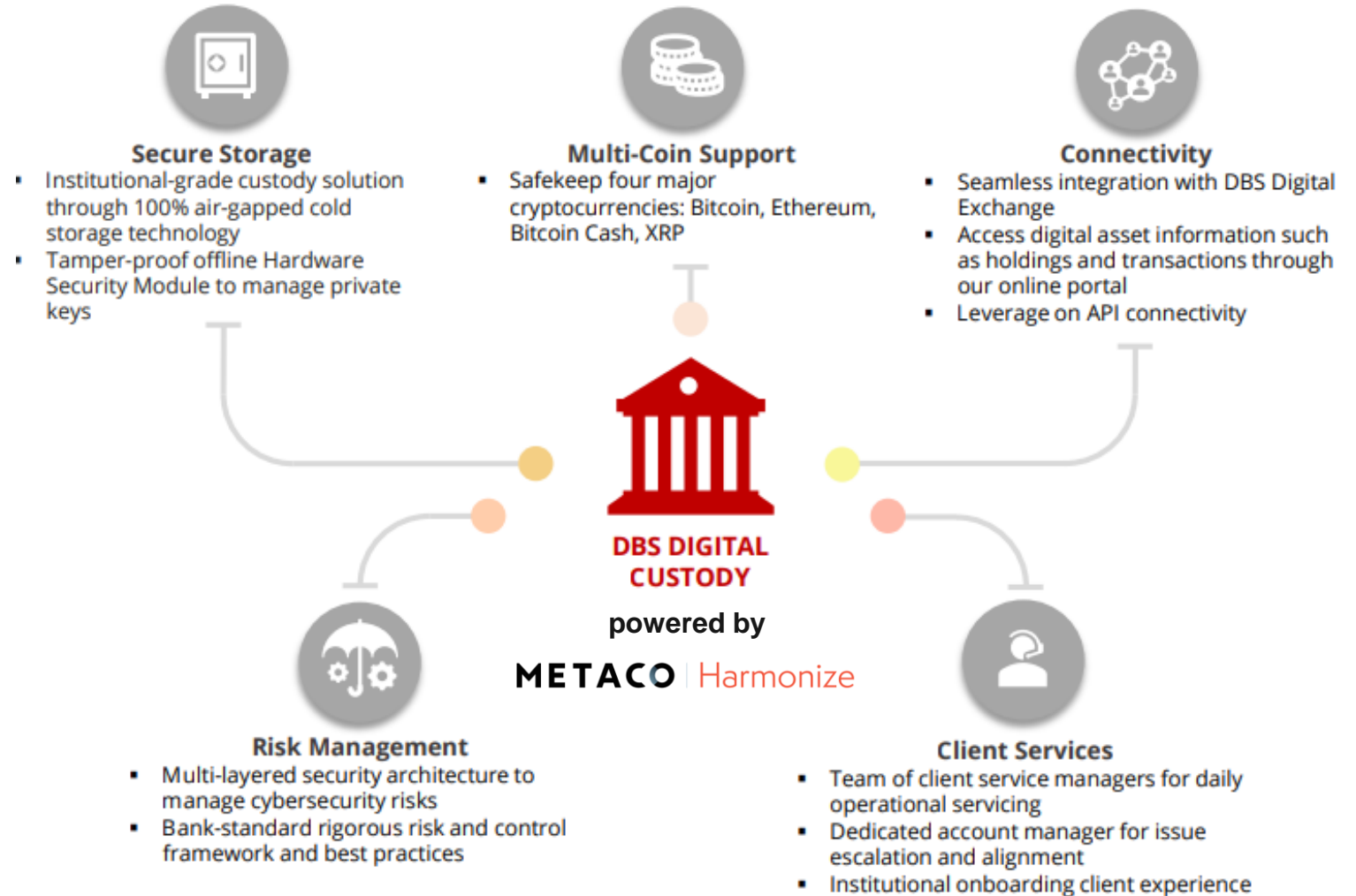
institutional investors onboarded at end of 2021

> SG\$ 800m

Digital assets under custody at the end of 2021

DBS Private Bank

Now offering digital asset custody and trading to HNWI, serviced by DBS DEX



“Never let a good crisis go to waste”

Niccolò Machiavelli



The METACO logo is displayed in a bold, white, sans-serif font. The letter 'O' is stylized as a white circle with a gap on its right side. The background features a dark blue field with several concentric, overlapping circles in shades of blue and orange, creating a dynamic, layered effect.

METACO

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