

The Network Forum Americas Meeting 2025

16 Oct 2025

Poll results





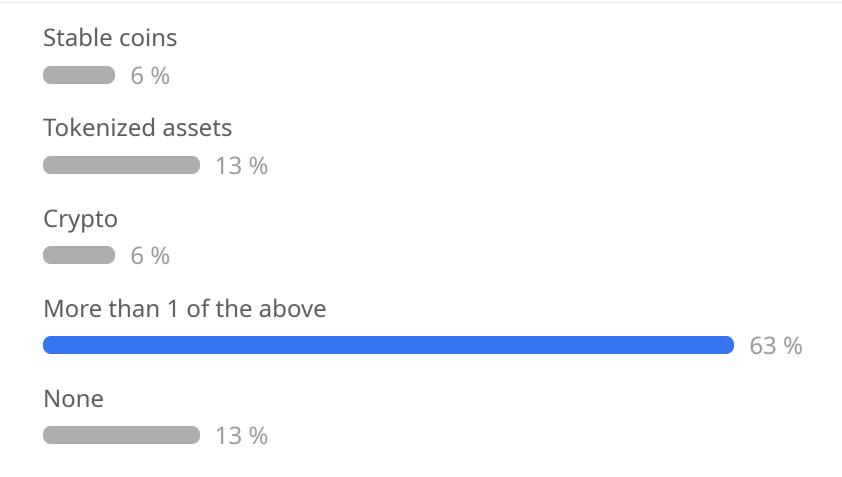
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Has your firm been involved in DLT / stable coins/crypto (Crypto ETFs, allowing Crypto trading/ blockchain projects)?





How would you describe the current state of the custody services market in Latin America compared with more developed markets?

Still at an early stage, with significant gaps vs. developed markets

0 %

Progressing, but uneven across countries

35 %

Comparable in some areas, but behind in technology and standards

60 %

Largely aligned with global practices and developed markets

5 %



What lessons from other emerging markets could be applied to Latin America?

Streamlining post-trade processes and infrastructure

60 %

Stronger regulatory harmonisation and regional integration

20 %

Adoption of digital solutions (e.g., APIs, DLT, automation)

5 %

Enhanced risk management and investor protection frameworks

15 %



What are the biggest challenges for global custodians in meeting client expectations in Latin America?

Fragmented market infrastructure (CSDs, settlement systems)

22 %

Regulatory complexity and frequent changes

67 %

Limited liquidity and product diversity

0 %

Operational inefficiencies (manual processes, reconciliation)

11 %



What opportunities do you see for new services in the region?

Digital assets and tokenized securities	
ESG reporting and related services 0 %	
Advanced data and analytics offerings 12 %	
Value-added tax, proxy voting and regulatory reporting solution	ons 59 %



Are you considering entry into any new Latin American markets? Which ones? (1/2)

Paraguay 5 % Uruguay 11 % Panama 11 % Other central American markets 26 % Some Caribbean countries 5 %



Are you considering entry into any new Latin American markets? Which ones? (2/2)

No new markets

42 %





Looking ahead, how do you see custody services evolving in Latin America over the next 3–5 years?

17 %

Increased digitalisation and automation

22 %

Greater regional harmonisation and cross-border integration

61 %

Expansion of value-added services (ESG, data, digital assets)

0 %

Stronger regulatory alignment with global standards